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COFACE REPORTS Q1-2025 NET INCOME AT €62.1M, DOWN 9.2%

Turnover reached €473m in Q1-25, up 2.0% at constant FX and perimeter

- > Trade credit insurance revenue up 1.2%. Client activity also at 1.2%
- > Client retention back up at near-record 95.0%; pricing down (-1.3%) in line with historical trend
- > Business information growing again double-digit (14.7% at constant FX); factoring at -0.7%

Q1-2025 net loss ratio at 39.1% (+3.3 ppts). Net combined ratio at 68.7%

- Gross loss ratio at 38.7%, with higher opening year reserving and reserve releases stable at a high level
- > Net cost ratio increased by 2.2 ppts at 29.5% reflecting continued investments partially offset by better product mix

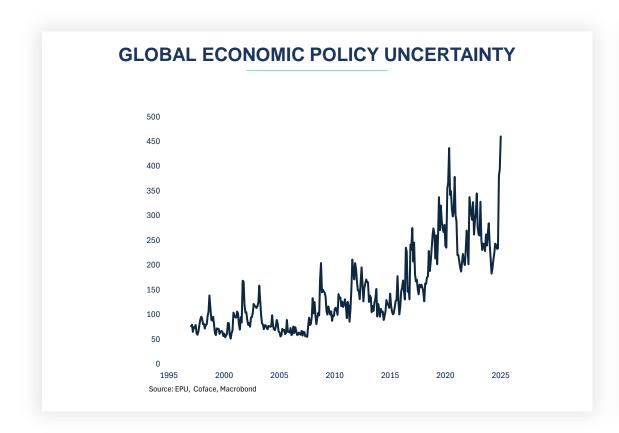
Net income (group share) at €62.1m, down by 9.2% vs. Q1-2024. RoATE¹ stands at 12.7%



¹ RoATE = Return on average tangible equity

US POLITICAL U-TURN DRIVES UNCERTAINTY TO RECORD HIGHS





KEY HIGHLIGHTS

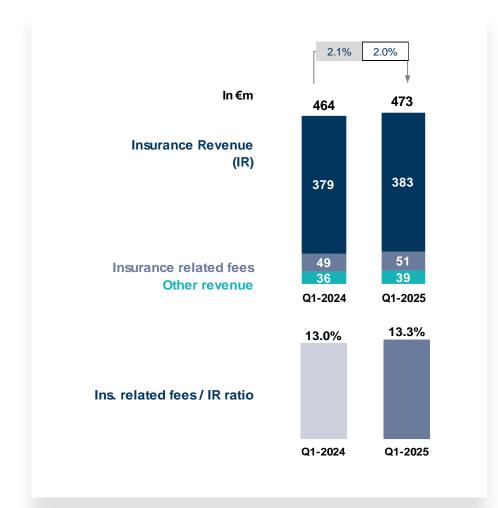
- The US move away from free trade has sent economic policy uncertainty index to record highs
- Even if situation is still fluid with lots of ongoing discussions, overall impact is likely to be (very?) negative on world economy and trade
- Given volatility and uncertainty, demand for short term info and coverage remains high
- Coface value proposition very relevant in this environment
- Coface teams monitoring detailed impacts by industry / trade corridor and remain very close to our clients
- · Coface strategy is the right one, investments to continue







TURNOVER UP +2.0% WITH SERVICES UP +7.5%



Total revenue up +2.0% vs. Q1-24 at constant FX and perimeter

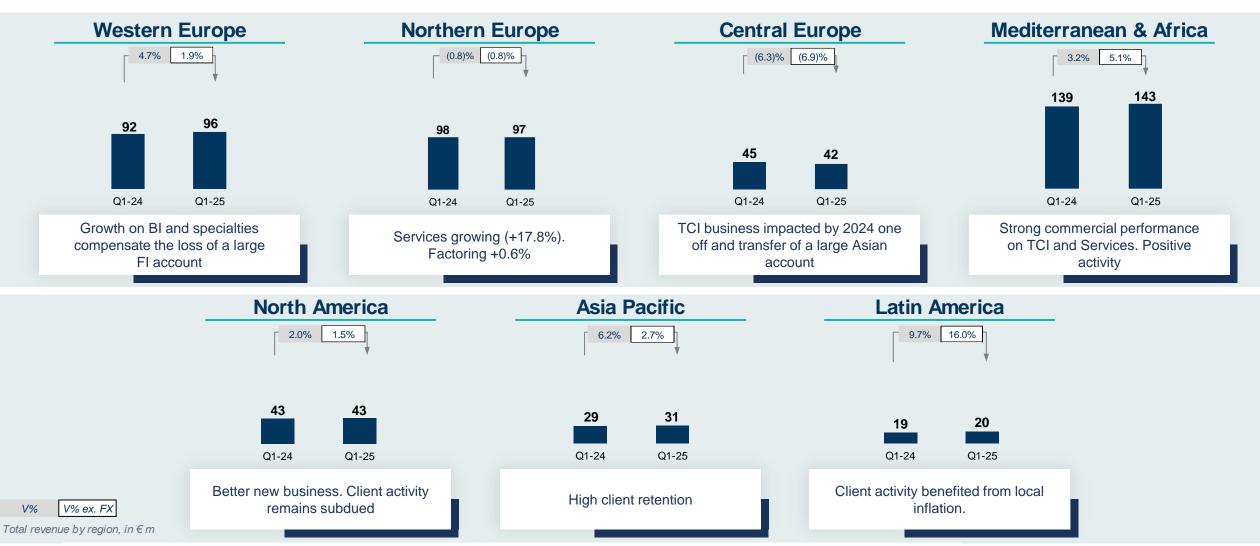
- > Trade credit insurance* revenue up +1.2% at constant FX. Client activity at +1.2%
- Other revenue up +7.5% vs. Q1-24 at constant FX and perimeter with:
 - > Business information sales up +14.7%
 - > Third party debt collection up by +14.8% from a small base
 - Factoring at -0.7%
- > Insurance fees confirm recovery up by 4.0% at constant FX





^{*} Including Bonding and Single Risk

CLIENT ACTIVITY AND SERVICES DRIVE TURNOVER EVOLUTION



Scope impact includes the following transfer: Maghreb, Western and Central Africa from Mediterranean and Africa to Western Europe.



REBOUNDING ACTIVITY, HIGHER RETENTION AND HIGH NEW SALES



^{*} Portfolio as of 31 March 2025; and at constant FX and perimeter. New production: in €m



GROSS LOSS RATIO AT 38.7%, WITH HIGH RESERVES BOOKINGS AND RELEASES

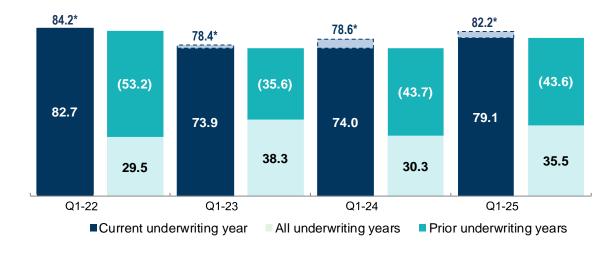




- No change in reserving policy
- Opening year loss ratio at 82.2% undiscounted to account for political and economic uncertainty
- Q1-25 reserve releases maintained at high level as claims experience still better than forecast on past vintages

- Frequency is now back to normal conditions:
 - Number of claims now identical to Q1-19 with claims amount 12% above
 - Severity still below historical average but increasing

Loss ratio before reinsurance and excluding claims handling expenses, in %





LOSS RATIOS REMAIN UNDER CONTROL IN MOST REGIONS

Loss ratio before reinsurance, including claims handling expenses - in %





RISKS WELL UNDER CONTROL WITH SOME LOCAL CASES

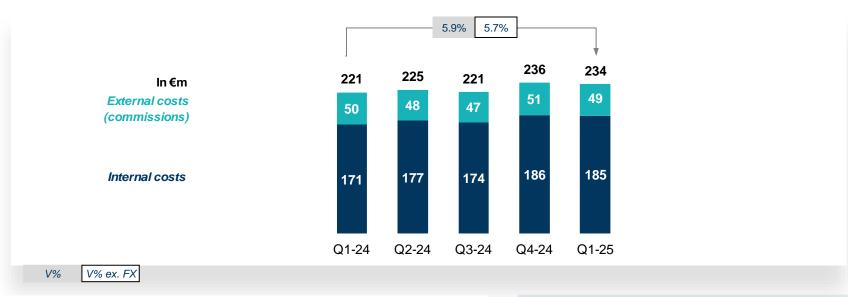
Loss ratio before reinsurance (by quarter), including claims handling expenses – in %



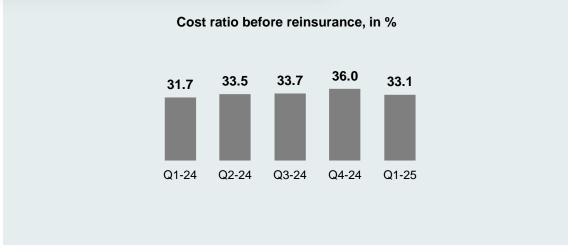
^{*%} of Total revenue by region



CONTINUED INVESTMENT DRIVES COST RATIO UP BALANCED BY BETTER MIX



- Q1-25 gross cost ratio increased by 1.4 ppt driven by continued investments (2.9 ppts) and cost inflation (1.4 ppt)
- This is partially offset by better product mix (fees, BI) for
 -2.6 ppts and premiums growth (-0.4 ppt),
- Net cost ratio increases by 2.2 ppts on slightly lower reinsurance commissions





REINSURANCE REFLECTS INCREASING LOSS RATIO

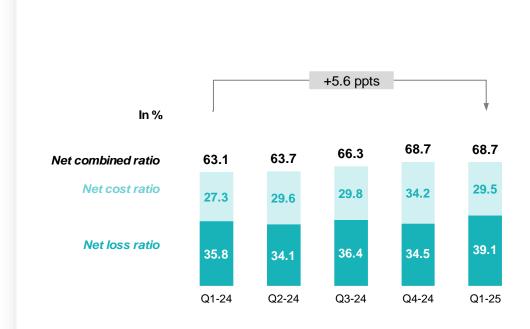
- > Premium cession rate at 27.2% in line with stable cession
- Claims cession rate at 26.4% increasing in line with higher loss activity
- Commissions received from reinsurers remain stable at a high level. Reinsurance is confirming its risk transfer nature

(in € m)	Q1-24	Q1-25
Insurance revenue	378.6	382.9
Net earned premiums	277.2	278.8
Premium cession rate	26.8%	27.2%
Gross claims expenses	(125.7)	(148.3)
Net claims expenses	(99.2)	(109.1)
Claims cession rate	21.1%	26.4%

(in € m)	Q1-24	Q1-25	V%
Insurance result before reinsurance	112.4	94.5	(16)%
Reinsurance result	(30.5)	(20.5)	_ (33)%
Insurance result after reinsurance	81.9	73.9	(10)%



NET COMBINED RATIO INCREASED AT 68.7%, STABLE VS LAST QUARTER

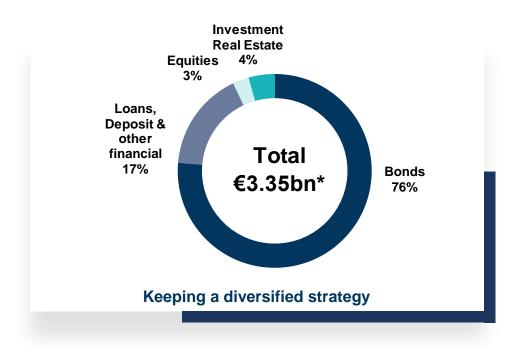


- Net combined ratio at 68.7% (vs. 63.1% in Q1-24) confirming loss ratio normalization as well as investment strategy
- Cost ratio up 2.2 ppts vs. Q1-24 with good cost discipline against continued investments partly offset by better product mix
- Q1-25 net loss ratio at 39.1% (+3.3 ppts) vs. Q1-24

 Q1-25 net combined ratio increased by 5.6 ppts vs. Q1-24, stable compared to previous quarter



FINANCIAL PORTFOLIO: INCREASED UNDERLYING INCOME WITH HIGHER RATES



€m	Q1-24	Q1-25
Income from investment portfolio without gains on sales**	19.9	24.9
FVPL and gains on sales and impairement, net of hedging***	4.1	1.6
FX effect	(2.7)	(12.4)
Other	(3.4)	(3.7)
Net investment income	17.9	10.4
Insurance Finance Expenses	(11.4)	(4.1)
Accounting yield on average investment portfolio	0.7%	0.8%
Accounting yield on average investment portfolio without gains and mark-to-market	0.6%	0.7%

^{*} Excludes investments in non-consolidated subsidiaries

- > Recurring income from investment portfolio at €24.9m reflects higher yields environment. New money invested at 3.8%
- > Hyperinflation in Turkey is weighting on FX effect for €4.5m
- > Insurance Finance Expenses lower at €4.1m, mostly on FX gains



^{**} Excludes investments in non-consolidated subsidiaries, FX and investment management charges

^{***} This represents the cumulative impact of realized gains and losses, impairments and impairments release, as well as equities & interest rate derivatives

Q1-2025 NET INCOME AT €62.1M, DOWN 9.2%

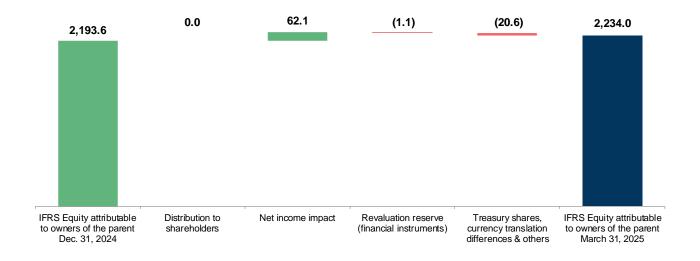


- > Net earned premiums down by -0.6% at €279m
- Operating income down -14.5%
- > Tax rate at 23% (vs. 27% in Q1-24)
- > Net income down -9.2% at €62.1m
- > Book value per share at €15.0. Tangible book value at €13.4 per share

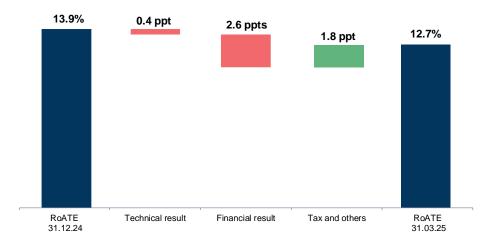


ROATE STANDS AT 12.7%, DOWN 1.2 PPT





Return on average tangible equity (RoATE)*



* Annualised RoATE







KEY TAKE-AWAYS & OUTLOOK



Coface delivers another good quarter

- Net combined ratio at 68.7%, stable vs previous quarter
- > Robust investment income net of Insurance Finance Expense
- Annualized RoATE (Return on Average Tangible Equity) at 12.7% above targets

The level of economic policy uncertainty has risen to fresh highs in recent weeks:

- > US tariffs impact will depend on countries, sectors and the outcome of difficult to anticipate negotiations
- > Coface benefits from renowned experts and best-in-class data to navigate in this environment

Coface strategy to excel in credit insurance and invest to grow risk free services makes more sense than ever







KEY FIGURES (1/2)

QUARTERLY AND CUMULATED FIGURES

Income statements items in €m - quarterly figures	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	%	% ex. FX*
Insurance revenue	378.6	375.6	375.9	382.7	382.9	+1.1%	+1.2%
Services revenue	85.0	83.4	78.0	85.5	90.3	+6.2%	+5.5%
REVENUE	463.7	459.1	453.8	468.3	473.2	+2.1%	+2.0%
UNDERWRITING INCOME (LOSS) AFTER REINSURANCE	100.3	94.7	88.8	84.9	85.4	(14.9)%	(15.4)%
Investment income, net of management expenses	17.9	22.8	19.0	31.9	10.4	(42.0)%	(44.2)%
Insurance Finance Expenses	(11.4)	(6.7)	(7.3)	(17.1)	(4.1)	(63.6)%	(61.6)%
CURRENT OPERATING INCOME	106.8	110.9	100.5	99.7	91.6	(14.2)%	(15.3)%
Other operating income / expenses	(0.1)	(0.5)	(2.6)	(5.5)	(0.4)	+438.8%	+439.8%
OPERATING INCOME	106.8	110.4	97.9	94.2	91.2	(14.5)%	(15.6)%
NET INCOME	68.4	73.8	65.4	53.4	62.1	(9.2)%	(10.5)%
Income tax rate	27.2%	26.8%	25.5%	36.2%	23.0%	(4.2) pts	

Income statements items in €m - cumulated figures	Q1-24	H1-24	9M-24	FY-24	Q1-25
Insurance revenue	378.6	754.3	1,130.2	1,512.9	382.9
Services revenue	85.0	168.5	246.4	331.9	90.3
REVENUE	463.7	922.7	1,376.6	1,844.8	473.2
UNDERWRITING INCOME (LOSS) AFTER REINSURANCE	100.3	195.0	283.8	368.7	85.4
Investment income, net of management expenses	17.9	40.8	59.8	91.7	10.4
Insurance Finance Expenses	(11.4)	(18.1)	(25.4)	(42.5)	(4.1)
CURRENT OPERATING INCOME	106.8	217.7	318.2	417.9	91.6
Other operating income / expenses	(0.1)	(0.5)	(3.1)	(8.6)	(0.4)
OPERATING INCOME	106.8	217.2	315.1	409.2	91.2
NET INCOME	68.4	142.3	207.7	261.1	62.1
Income tax rate	27.2%	27.0%	26.5%	28.7%	23.0%

%	% ex. FX*
+1.1%	+1.2%
+6.2%	+5.5%
+2.1%	+2.0%
(14.9)%	(15.4)%
(42.0)%	(44.2)%
(63.6)%	(61.6)%
(14.2)%	(15.3)%
+438.8%	+439.8%
(14.5)%	(15.6)%
(9.2)%	(10.5)%
(4.2) pts	



^{*} Also excludes scope impact

KEY FIGURES (2/2)

REVENUE BY REGION: QUARTERLY AND CUMULATED FIGURES

Total revenue by quarter - in €m	Q1-24	Q2-24	Q3-24	Q4-24	Q1-25	V% ex. FX*
Northern Europe	97.8	87.2	86.8	90.4	97.0	(0.8)%
Western Europe	91.7	95.9	100.8	103.3	96.0	+1.9%
Central Europe	45.1	41.9	43.0	43.8	42.3	(6.9)%
Mediterranean & Africa	138.9	137.1	127.4	135.1	143.4	+5.1%
North America	42.6	46.1	43.8	44.0	43.5	+1.5%
Latin America	18.6	19.6	19.9	19.6	20.4	+16.0%
Asia Pacific	28.9	31.3	32.2	32.0	30.7	+2.7%
Total revenue	463.7	459.1	453.8	468.3	473.2	+2.0%

Total revenue cumulated - in €m	Q1-24	H1-24	9M-24	FY-24	Q1-25	V% ex. FX*
Northern Europe	97.8	185.0	271.8	362.2	97.0	(0.8)%
Western Europe	91.7	187.6	288.4	391.8	96.0	+1.9%
Central Europe	45.1	87.0	130.0	173.8	42.3	(6.9)%
Mediterranean & Africa	138.9	276.0	403.4	538.5	143.4	+5.1%
North America	42.6	88.7	132.5	176.6	43.5	+1.5%
Latin America	18.6	38.2	58.1	77.7	20.4	+16.0%
Asia Pacific	28.9	60.2	92.3	124.3	30.7	+2.7%
Total Group	463.7	922.7	1,376.6	1,844.8	473.2	+2.0%

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^{*} Also excludes scope impact

COMBINED RATIO CALCULATION



loss ratio before reinsurance $\frac{(B)}{(A)}$ + cost ratio before reinsurance $\frac{(C)}{(A)}$

> Combined ratio after reinsurance

loss ratio after reinsurance $\frac{(E)}{(D)}$ + cost ratio after reinsurance $\frac{(F)}{(D)}$

Ratios	Q1-2024	Q1-2025
Loss ratio before reinsurance	33.2%	38.7%
Loss ratio after reinsurance	35.8%	39.1%
Cost ratio before reinsurance	31.7%	33.1%
Cost ratio after reinsurance	27.3%	29.5%
Combined ratio before reinsurance	64.8%	71.8%
Combined ratio after reinsurance	63.1%	68.7%

ln€k	Q1-2024	Q1-2025
Earned Premiums		
Insurance revenue [A]	378,649	382,907
Ceded premiums	(101,420)	(104,068)
Net earned premiums [D]	277,230	278,838
Claims expenses		
Claims expenses [B]	(125,687)	(148,254)
Loss component	435	(633)
Ceded claims	26,509	39,011
Ceded loss component	0	148
Net claims expenses [E]	(99,177)	(109,095)
Technical expenses		
Operating expenses	(207,348)	(219,351)
Employee profit sharing and incentive plans	2,205	2,314
Other revenue	85,029	90,313
Operating expenses, net of revenues from other services before reinsurance [C]	(120,114)	(126,725)
Commissions received from reinsurers	44,389	44,380
Operating expenses, net of revenues from other services after reinsurance [F]	(75,725)	(82,345)

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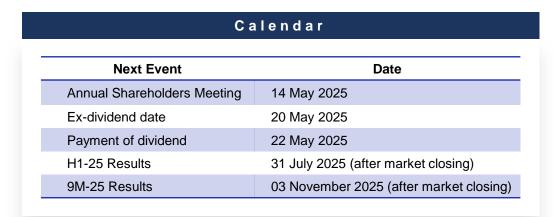


Q1-25 RESULTS VS. CONSENSUS

in M€	# of replies	Consensus	Q1-2025	Spread	Comment
Total revenue	5	474	473	(0.3)	Desitive elient estivity
Gross Earned Premiums	5	389	383	(5.7)	Positive client activity Good services growth
Net Earned Premiums	5	283	279	(3.7)	Good services growth
NEP/GEP	5	72.7%	72.8%	+0.1 ppt	Stable cession rate
Net underwriting income	5	88	85	(2.6)	Slightly higher combined ratio
Net Investment Income	5	19	10	(8.2)	Higher recurring investment income, negative FX impact
Insurance Financial Expense	5	(11)	(4)	+6.8	As expected run rate, positive FX impact
Current operating income	5	96	92	(4.0)	Better underwriting profit
Other operating income and expenses	5	(0)	(0)	+0.1	-
Operating Income	5	95	91	(4.0)	-
Net income	5	62	62	0.5	In line with expectations
Net Loss Ratio (%)	5	38.7%	39.1%	+0.4 ppt	Normalizations makes its way
Net Cost Ratio (%)	5	29.8%	29.5%	(0.3) ppt	Continued investments, better product mix
Net Combined Ratio (%)	5	68.5%	68.7%	+0.1 ppt	Still excellent combined ratio in more turbulent context



FINANCIAL CALENDAR & INVESTOR RELATIONS CONTACTS



Coface is scheduled to attend the following investor conferences & roadshows

Next Event	Date
European Financials Conference – Goldman Sachs - Berlin	10 June 2025
Mid & Small Caps - Portzamparc BNP Paribas - Paris	18 June 2024
Kepler Cheuvreux - Autumn Conference - Paris	10 September 2024
BNP Paribas Exane 8 th Midcap CEO Conference – Paris	17 November 2024

Own shares transactions

Date	Liquidity Agreement	LTIP	Buy-back (cancellation)	Own shares transactions		
				TOTAL (in shares)	% Total of # Shares	Voting rights
31/03/2025	77,953	594,936	0	672,889	0.44%	149,506,903

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