

6.6 REPORT OF ONE OF THE STATUTORY AUDITORS, APPOINTED AS AN INDEPENDENT THIRD PARTY, ON THE CONSOLIDATED NON-FINANCIAL PERFORMANCE REPORT CONTAINED IN THE MANAGEMENT REPORT

Year ended December 31, 2018

To the Shareholders,

In our capacity as Statutory Auditors appointed as an independent third party for COFACE SA, accredited by the COFRAC under number 3-1049 ⁽¹⁾, we hereby present to you our report on the consolidated non-financial performance report for the year ended December 31, 2018 (hereafter the "Report"), presented in the Group's management report, in accordance with the legal and regulatory provisions of Articles L. 225-102-1, R. 225-105 and R. 225-105-1 of the French Commercial Code.

Responsibility of the Company

The Board of Directors is responsible for preparing a Report in accordance with the legal and regulatory provisions, including a presentation of the business model, a description of the main non-financial risks, a presentation of the policies applied in relation

to these risks and the results of these policies, including key performance indicators. The Report has been prepared in accordance with the Company's procedures (hereafter the "Guidelines"), with their significant elements presented in the Report.

Independence and quality control

Our independence is defined by the terms of Article L. 822-11-3 of the French Commercial Code and the Statutory Auditors' professional code of ethics. We have also implemented a quality

control system comprising documented policies and procedures for ensuring compliance with the codes of ethics, industry guidelines and applicable laws and regulations.

Responsibility of the Statutory Auditors

On the basis of our work, it is our responsibility to issue a reasoned opinion expressing limited assurance concerning:

- ◆ the Report's compliance with the terms of Article R. 225-105 of the French Commercial Code;
- ◆ the accuracy of the information provided in accordance with paragraph 3 of Section I and Section II of Article R. 225-105 of the French Commercial Code, *i.e.* the results of the policies, including key performance indicators, and the actions, relating to the main risks (hereafter the "Information").

However, it is not our responsibility to express an opinion concerning:

- ◆ the Company's compliance with any other legal and regulatory requirements, particularly concerning any vigilance plan and measures to combat corruption and tax evasion;
- ◆ the compliance of products and services with the regulations applicable.

(1) The corresponding scope is available on the www.cofrac.fr site.

Nature and scope of the work

Our work presented hereafter was carried out in accordance with Articles A.225-1 *et seq.* of the French Commercial Code defining the conditions under which the independent third-party performs its mission and in accordance with the industry standards set by the French accounting standards board (CNCC) relating to this work, as well as the international standard ISAE 3000 (Assurance engagements other than audits or reviews of historical financial information).

We have carried out work allowing us to assess the Report's compliance with the legal and regulatory provisions, as well as the accuracy of the Information:

- ◆ we have reviewed the activity of all the consolidated companies, the presentation of the main social and environmental risks relating to this activity and, if applicable, its impacts in terms of respect for human rights and measures to combat corruption and tax evasion, as well as the corresponding policies and their results;
- ◆ we have assessed the suitability of the Guidelines in terms of their relevance, exhaustiveness, reliability, impartiality and understandability, taking into account industry best practices, where appropriate;
- ◆ we have verified that the Report covers each category of information provided for under Section III of Article L.225-102-1 regarding social and environmental aspects, as well as respect for human rights and measures to combat corruption and tax evasion;
- ◆ we have verified that the Report presents the business model and the main risks relating to the activity of all the consolidated companies, including, when relevant and proportionate, the risks created by its business relationships, its products or its services, with regard to the information provided for under Section I of Article R.225-105, as well as the policies, due diligence procedures and results, including key performance indicators;
- ◆ we have verified, when relevant in relation to the main risks or the policies presented, that the Report presents the information required under Section II of Article R.225-105;
- ◆ we have assessed the process for identifying, prioritising and validating the main risks;
- ◆ we have looked into the existence of internal control and risk management procedures put in place by the Company;
- ◆ we have verified that the Report includes a clear and justified explanation of the reasons for cases when a policy is not in place for one or more of these risks;
- ◆ we have verified that the Report covers the consolidated scope, *i.e.*, all the companies included in the basis for consolidation in accordance with Article L.233-16;
- ◆ we have assessed the collection process put in place by the entity aiming to ensure the exhaustiveness and accuracy of the results of the policies and the key performance indicators to be presented in the Report;
- ◆ for the key performance indicators and other quantitative results ⁽¹⁾ we considered to be most important, we applied:
 - analytical procedures to verify correct consolidation of the data collected and the consistency of their changes,
 - detailed tests based on samples to check the correct application of the definitions and procedures and reconcile the data with the supporting documents. This work was carried out with a selection of contributing entities ⁽²⁾ and covers between 17% and 63% of the consolidated data for the key performance indicators and results selected for these tests and, for the total headcount indicator reported at Group level, 20% of the Group's workforce;
- ◆ we consulted the documentary sources and conducted interviews to corroborate the due diligence procedures (organisation, policies, actions, qualitative results) that we considered most important ⁽³⁾;
- ◆ we assessed the Report's overall consistency based on our knowledge of the Company.

We believe that the sampling methods and sample sizes used, based on our professional judgement, were sufficient to allow us to provide limited assurance; a higher level of assurance would have required us to carry out more extensive work.

As a result of the use of sampling techniques, and limitations inherent in the functioning of any internal control and information system, the risk of a material anomaly in the Report not being detected cannot be ruled out entirely.

Means and resources

Our work involved the skills of six people. We were assisted in our work by our sustainable development and corporate social responsibility specialists. We conducted some 10 interviews with the people responsible for preparing the Report, notably representing

the human resources department, the strategy department, the compliance department, the risk department, and the finance and investment department.

(1) **Social indicators:** Total headcount at December 31 and breakdown by gender and type of contract, Percentage of female managers, Number of employees recruited on permanent contracts and fixed-term contracts, Number of dismissals, Number of people trained, Number of hours of training.

Environmental indicators: Energy consumption (electricity and gas), CO₂ emissions linked to energy consumption, CO₂ emissions linked to fuel consumption, CO₂ emissions linked to train and air travel, Paper consumption.

(2) Coface France (Bois-Colombes head office), Coface UK (Watford).

(3) Talent retention, Anti-discrimination, Skills development, Anti-corruption, Protection of human rights, IT security procedures relating to personal data protection, Business continuity planning, Anti-tax evasion procedures.

Conclusion

Based on our work, and taking into account the scope of our responsibilities, we have not identified any material anomalies likely to call into question the fact that the Report is compliant with the

regulatory provisions applicable and that the Information overall is presented in a true and fair way, in accordance with the Guidelines.

Comments

Without calling into question the conclusion expressed above, and in accordance with Article A. 225-3 of the French Commercial Code, we would like to make the following comment:

As set out in the methodological information presented in the "Reporting standards and methods" section, the social indicators,

excluding the total headcount indicator reported at Group level, cover 43% of the Group's workforce for the 2018 financial year.

Paris-La Défense, April 02, 2019
KPMG S.A.

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Sustainability Services
Partner

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Partner